

SEBE NEWS



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Franklin County

BOARD OF COMMISSIONERS

Service. Progress. Excellence.

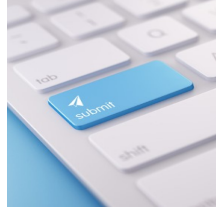
Top stories in this newsletter



Top Story Headline
Coffee & Conversations
with the County



What's the County's
Small Emerging Business
Enterprise program



Procurement
Opportunities



Quotes of the Quarter
from County Administrator
Kenneth N. Wilson

Franklin County is OPEN for Business!



(MBAC) under Director Melinda Carter and Fifth Third Bank, VP, Small Business Community Lender, Stephanie M. Aguilu.

On May 31st, June 21st and July 19th the SEBE Program held three sessions entitled "Coffee and Conversations with the County". Approximately 80 participants attended from various industries such as janitorial, legal, real estate, fire proofing, office and furniture suppliers to mention a few. The County agencies who shared procurement opportunities were from Purchasing, Child Support Enforcement, Sanitary Engineering, Office of Aging, Job and Family Services, Fleet and Public Facilities Management. The agencies provided valuable information regarding their agency's past, present and future small business opportunities. The sessions were hosted by the Minority Business Assistance Center

County Administrator, Kenneth N. Wilson and Deputy County Administrator Keena M. Smith also attended and spoke to the SEBE's on the County using the state-term-contract, and the new inclusion statement in the purchasing policy that was approved by the Board of Commissioners in May. The statement states, "Accordingly, the Commissioners will make a good faith effort, and encourage others, to utilize Small and Emerging Business Enterprise and diverse suppliers in all phases of procurement and contracting including formal competitive bidding, multiple quote process and purchase orders".



These sessions were a great start to improving the network of SEBEs vendors providing goods and services to the County. Each small business had an opportunity to introduce their company and talk about what goods and services they provide as well as: 1) what contracts they're looking for, 2) contact amount, 3) capacity of their business.

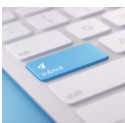
We hear you SEBEs and we will work for "every resident, every day" on the access to past bids, state-term-contracting and outreach events! The start of these valuable conversations with SEBE's and decision makers within the County regarding bids, quotes, processes and proposal opportunities is the beginning of a creating equal opportunity for all vendors to participate in the County procurement process. The "Coffee and Conversations with the County" sessions will continue in the Fall with other Franklin County agencies.



Qualifying as a Small Emerging Business

This program is a commitment to the small and emerging business to encourage competition and provide an even playing field for all businesses. This program is designed to provide assistance to small and emerging business enterprises and to encourage their participation in Franklin County contracts and procurements.

By definition "A small and emerging business is defined as a business concern, including its affiliates, which is independently owned and operated. It is not dominant in its field of operation because it does not exercise a controlling or major influence on other comparable business operations in Central Ohio. Dominance is determined by several factors including but not limited to volume of business, number of employees, financial resources, and the nature of business activities".



Procurement Opportunities

Any Vendor wishing to do business with Franklin County. It is important to note that the Franklin County Board of Commissioners are committed to ensuring that diversity and inclusion values are considered in all aspects of County Procurement. To that effort, the County encourages local businesses and Small and Emerging Business Enterprises (SEBE) to register as a vendor with the County as a first step toward engaging in potential partnership opportunities.

<https://purchasing.franklincountyohio.gov/Businesses/Vendor-Registration>



"setting goals without a PLAN and INTENT TO WORK is like DAYDREAMING".

"You can't fall if you don't climb, but there is no joy in living your life on the ground".

"Opportunity follows struggle. It follows effort. It follows hard work. It doesn't come before".

As County Administrator, the highest unelected post in county government, Mr. Wilson leads 13 county agencies with more than 1,400 employees and oversees the County's annual \$1.5 billion budgeting process for 35 agencies to ensure Franklin County remains one of the finest, best-governed counties in the nation.

Franklin County Corrections Center Aspirational Goal

The SEBE Coordinator works alongside the Construction Manager's team to report SEBE participation goals on the spend for the Corrections Center project. The aspiration goal for this project is 12% commitment of inclusion for the following certified business enterprises: Veteran, Disadvantaged, Encouraging Diversity Growth and equity, Local Economically, Minority, Women and Lesbian, Gay, Bisexual, Transgender vendors.

Great

Good

As of June 30, 2019 – SEBE contracted goal is 23.13% with \$13,870,886.45 amount paid-to-date —**continuing to be GOOD, but striving to be GREAT in Franklin County.**